

SHIPPING, PACKAGING & PACKING SUPPLIES FOR RFID AND UID

GSA Federal Supply Schedule
Contract Number: GS-02F-0060S

Last updated May 20, 2010

COMPANY INFORMATION

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XIO Strategies ("XIO") is a small, certified woman-owned business with a very positive track record of delivering high-quality services that are vital to mission success. Our uniquely qualified consultants are adept at developing tailored business solutions that won't overburden your cost structure. Along with their specialized experience, all of our consultants are trained in the areas of technology and logistics. With our extensive experience comes both a sharp insight into the issues and problems that plague our clients, and an ability to distill these problems into achievable goals. Applying the XIO skill set, our clients are enhancing the identification of cycle time reduction opportunities and streamlining the design of system initiatives. We continue to enhance our practice staff through the addition of career professionals with experience in information technology. We strive to provide this highly quality talent on every task to efficiently and effectively customize a lasting solution for each of our clients. By identifying and leveraging each opportunity for higher performance, we address the critical challenges in business transformation for our clients.

SHIPPING, PACKAGING AND PACKING SUPPLIES SCHEDULE CONTRACT

Contract No.: GS-02F0060S
Federal Supply Group: FSC Group 81
January 6, 2006—January 6, 2011

Business Size: Small, Woman Owned Business

Online access to contractor ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage!*TM, a menu-driven database system. The INTERNET address for GSA *Advantage!*TM is:
<http://www.GSAAdvantage.gov>.

CUSTOMER INFORMATION

1a. Table of awarded Special Item Numbers (SINs)

<i>SIN</i>	<i>Description</i>	<i>Page</i>
617-13	Unique Identification (UID)/ Radio Frequency Identification (RFID New Technology)	2

- 1b. **Price list/ rates:** *See page 3.*
- 1c. **Labor category descriptions/qualifications:** *See page 5.*
2. **Maximum order:** \$150,000.00
3. **Minimum order:** \$100.00
4. **Geographic coverage (delivery area):** Domestic Delivery
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address.
6. **Discount from MSRP:** Government net prices (discounts already deducted). See details.
7. **Quantity discounts:** N/A.
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Accept Over \$2,500
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery:** Specified in the task order
- 11b. **Expedited Delivery:** Contact contractor
- 11c. **Overnight and 2-day delivery:** Contact contractor
- 11d. **Urgent Requirements:** Contact contractor
12. **F.O.B Point(s):** FOB Destination
- 13a. **Ordering Address(es):** Same as company address
14. **Payment address(es):** Same as company address.
15. **Warranty provision:** Contractor's standard commercial warranty
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and condition of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A

23. **Preventative maintenance (if applicable):** N/A
24. **Year 2000 Compliant:** N/A
25. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
26. **Data Universal Numbering System (DUNS) number:** 13-3845201
27. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered.

Contractor will accept LH and FFP

CONTRACT SCOPE

RFID/UID Services Available from XIO

The Special Item Number (SIN) available under this contract provides for a wide range of RFID and UID services. When task orders are placed, they must identify the SIN under which the task is being executed. XIO has been awarded a contract by GSA to provide services under the following SINS:

617 13 Unique Identification (UID)/Radio Frequency Identification (RFID)

A full description of the SIN is provided below. Examples of projects covering this SIN include training and education for Alien Technologies, support of the Department of Defense Radio Frequency Identification Device (RFID) Initiative and Unique Identification (UID) Initiative, and a study of Operation Iraqi Freedom (OIF) Lessons Learned. Please visit our website to learn more about these efforts at www.xiostrategies.com

SIN 617 13 Unique Identification (UID)/Radio Frequency Identification (RFID)

For a variety of applications including supply chain management, logistics, and anti-counterfeiting, to improve inventory management and reduce operating costs. Unique Identification (UID) is a system of distinguishing one object from another. UID of items requires that qualifying items have a data matrix inscribed either directly on the item or on a permanent machine-readable label affixed to the item. UID is a mandatory Department of Defense (DoD) requirement for all acquisitions beginning January 1, 2004. It is also mandatory that all legacy items and all Government Furnished Property (GFP) be marked by January 1, 2006. Radio Frequency Identification (RFID) is a method of remotely storing and retrieving data using devices called RFID tags/transponders. An RFID tag is a small object integrated with a silicon chip, such as an adhesive sticker, that can be attached to or incorporated into a product. RFID tags contain antennas to enable them to receive and respond to radio-frequency queries from an RFID transceiver. RFID allows for individual items to have a unique identifier and can identify many items at once. RFID enables consumer packaged goods companies, retailers and other industries to improve their operating efficiency throughout their supply chains.

PRODUCT CATALOGS

The following tables outline the RFID products available under this XIO GSA schedule. Table 1 identifies products and services from GlobeRanger, a leading RFID middleware provider. Table 2 identifies products from Alien Technology, an RFID tag and reader industry leader. Table 3 identifies an RFID training course from RFID Revolution.

Table 1: GLOBERANGER

MFR PART NO.	PRODUCT NAME AND DESCRIPTION	PRICE
PF-IM-ES-DVC-PL-005	iMotion platform for up to 5 devices, per device	\$2,651.06
PF-IM-ES-DVC-PL-010	iMotion platform for up to 10 devices, per device	\$2,428.88
PF-IM-ES-DVC-PL-015	iMotion platform for up to 15 devices, per device	\$2,355.83
PF-IM-ES-DVC-PL-025	iMotion platform for up to 25 devices, per device	\$2,297.99
PF-IM-ES-DVC-PL-050	iMotion platform for up to 50 devices, per device	\$1,427.50
PF-IM-ES-DVC-PL-100	iMotion platform for up to 100 devices, per device	\$1,092.69
PF-IM-ES-DVC-PL-150	iMotion platform for up to 150 devices, per device	\$1,077.47
PF-IM-ES-DVC-PL-200	iMotion platform for up to 200 devices, per device	\$815.71
PF-IM-ES-DVC-PL-250	iMotion platform for up to 250 devices, per device	\$760.93
PF-IM-ES-DVC-PL-251	iMotion platform in excess of 250 devices, per device	\$608.75
PF-IM-ES-DVC-MT-005	Maintenance - iMotion platform for up to 5 devices, per device	\$482.02
PF-IM-ES-DVC-MT-010	Maintenance - iMotion platform for up to 10 devices, per device	\$441.61
PF-IM-ES-DVC-MT-015	Maintenance - iMotion platform for up to 15 devices, per device	\$428.33
PF-IM-ES-DVC-MT-025	Maintenance - iMotion platform for up to 25 devices, per device	\$417.81
PF-IM-ES-DVC-MT-050	Maintenance - iMotion platform for up to 50 devices, per device	\$259.55
PF-IM-ES-DVC-MT-100	Maintenance - iMotion platform for up to 100 devices, per device	\$198.67
PF-IM-ES-DVC-MT-150	Maintenance - iMotion platform for up to 150 devices, per device	\$195.90
PF-IM-ES-DVC-MT-200	Maintenance - iMotion platform for up to 200 devices, per device	\$148.31
PF-IM-ES-DVC-MT-250	Maintenance - iMotion platform for up to 250 devices, per device	\$138.35
PF-IM-ES-DVC-MT-251	Maintenance - iMotion platform in excess of 250 devices, per device	\$110.68
SA-FEDR-SVR-PL	FSA for up to 5 servers, per server	\$7,365.76
SA-UNID-SVR-PL	UID SA for up to 5 servers, per server	\$7,365.76
SA-SAPI-SVR-PL	SAP SA for up to 5 servers, per server	\$4,419.46
SA-MOBL-SVR-PL	MSA for up to 5 servers, per server	\$6,361.34
SA-VISI-SVR-PL	VSA for up to 5 servers, per server	\$12,174.81
SA-FEDR-SVR-MT	Maintenance - FSA for up to 5 servers, per server	\$1,339.23
SA-UNID-SVR-MT	Maintenance - UID SA for up to 5 servers, per server	\$1,339.23
SA-SAPI-SVR-MT	Maintenance - SAP SA for up to 5 servers, per server	\$803.54
SA-MOBL-SVR-MT	Maintenance - MSA for up to 5 servers, per server	\$1,156.60
SA-VISI-SVR-MT	Maintenance - VSA for up to 5 servers, per server	\$2,213.60

MFR PART NO.	PRODUCT NAME AND DESCRIPTION	PRICE
CA-AW-GP-DVC-PL	GR-AWARE Device. Connectivity fee for each device attached to GR-AWARE.	\$456.97
CA-AW-PG-DVC-MT	Connectivity fee for each device attached to GR-AWARE, annual maintenance per device.	\$83.08
CA-AW-GP-SVR-PL	GR-AWARE	\$45,655.55
CA-AW-GP-SVR-MT	GR-AWARE - maintenance	\$8,301.01
SV-TRG-201-DY	Course 201 – Creating & Implementing RFID Solutions on iMotion (2 days)	\$1,462.31
SV-TRG-STS-DY	Course 201A – Support & Trouble Shooting (1/2 day)	\$731.15
SV-TRG-301-CL	Course 301 - Solution Development (3 days)	\$2,191.47
SV-TRG-304-CL	Course 304 – 3-day training class	\$4,382.93
SV-TRG-305-CL	Course 305 – 5-day training class	\$7,304.89
SV-TRG-601-CL	Course 601 – Complete Solutions Training (certification) (5 days)	\$4,869.92

Table 2: ALIEN TECHNOLOGY

MFR PART NO	PRODUCT NAME AND DESCRIPTION	UOI	NEW GSA PRICE W/IFF
ALN-9629-FWRW	Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 20,000)	ea	\$3,568.77
ALN-9629-FWRW-T	Test Roll, 1K, Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 1,000)	ea	\$332.49
ALN-9634-FWRW	Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 15,000)	ea	\$2,460.45
ALN-9634-FWRW-T	Test Roll, 1K, Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 1,000)	ea	\$332.49
ALN-9640-FWRW	Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 10,000)	ea	\$1,429.72
ALN-9640-FWRW-T	Test Roll, 1K, Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 1,000)	ea	\$332.49
ALN-9654-FWRW	Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 7,500)	ea	\$1,180.35
ALN-9654-FWRW-T	Test Roll, 1K, Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 1,000)	ea	\$332.49
ALN-9662-FWRW	Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 15,000)	ea	\$2,310.83
ALN-9662-FWRW-T	Test Roll, 1K, Wet Inlay, Higgs-3 IC, White Film Cover, Adhesive & Release Liner (Min. Order Qty/roll - 1,000)	ea	\$332.49
ALP-WAR-AR-9650	Advanced Replacement one-year Warranty Enhancement for ALR-9650 reader and up to one bundled antenna if purchased with reader.	ea	\$150.73
ALP-WAR-AR-9800	Advanced Replacement one-year Warranty Enhancement for ALR-9800 reader and up to 4 bundled antennas if purchased with reader.	ea	\$260.45

MFR PART NO	PRODUCT NAME AND DESCRIPTION	UOI	NEW GSA PRICE W/IFF
ALP-WAR-AR-9900	Advanced Replacement one-year Warranty Enhancement for ALR-9900 reader and up to 4 bundled antennas if purchased with reader.	ea	\$260.45
ALP-WAR-S2-9650	Two-year Extension of Standard Warranty for ALR-9650 reader and 1 bundled antennas if purchased with reader.	ea	\$147.41
ALP-WAR-S2-9900	Two-year Extension of Standard Warranty for ALR-9900 reader and up to 4 bundled antennas if purchased with reader.	ea	\$295.92
ALP-WAR-S-9650	One-year Extension of Standard Warranty for ALR-9650 reader and up to 1 bundled antenna if purchased with reader.	ea	\$109.72
ALP-WAR-S-9800	One-year Extension of Standard Warranty for ALR-9800-family reader and up to 4 bundled antennas if purchased with reader.	ea	\$219.45
ALP-WAR-S-9900	One-year Extension of Standard Warranty for ALR-9900 reader and up to 4 bundled antennas if purchased with reader.	ea	\$219.45
ALR-8610-L	Antenna, linear, for use in 866MHz band	ea	\$192.85
ALR-8611-C	Antenna, circular, for use in 866MHz band	ea	\$154.39
ALR-8800	Gen 2 Enterprise RFID Reader, 866 MHz passive, multistatic reader kit, Gen 2, 4 ports, high performance, meets EU safety and emissions requirements. ETSI compliant and CE marked.	ea	\$1,783.27
ALR-8800-DevC	Gen 2, Enterprise RFID Reader Developer's Kit, 866 MHz passive, multistatic reader kit, Gen 2, 4 ports, high performance, meets EU safety and emissions requirements. ETSI compliant and CE marked.	ea	\$2,637.78
ALR-9608-KIT	Antenna, circular, for use with Alien readers operating in the 902-928MHz band. Small form factor: 5.2"x5.2 inches with very rugged construction. 2dBiL Reverse TNC connector. Includes 6 meter cable.	ea	\$171.79
ALR-9611-CR	Antenna, circular, for use with Alien readers operating in the 902-928MHz band. 6 dBiL maximum. Reverse TNC connector.	ea	\$165.14
ALR-9650	915 MHz, Smart Antenna reader kit, Gen 2, integrated antenna, POE. For use in North America.	ea	\$791.34
ALR-9650-DevC	915 MHz, intelligent, Enterprise Reader Developer's Kit, C1, C1G2, 4 ports, high performance, Monostatic, enhanced interference rejection. For use in North America.	ea	\$1,045.14
ALR-9800	915 MHz, Enterprise Reader kit, Gen 2, 4 ports, high performance, Multistatic antenna topology for high sensitivity. For use in North America.	ea	\$1,333.30
ALR-9800-DevC	915 MHz, Enterprise Reader Developer's Kit, Gen 2, 4 ports, high performance, Multistatic antenna topology for high sensitivity. For use in North America.	ea	\$2,089.17
ALR-9900	915 MHz, Enterprise Reader kit, Gen 2, 4 ports, high performance, Monostatic, enhanced interference rejection. For use in North America.	ea	\$1,584.17
ALR-9900-DevC	915 MHz, Enterprise Reader Developer's Kit, Gen 2, 4 ports, high performance, Monostatic, enhanced interference rejection. For use in North America.	ea	\$2,089.17
ALS-550-DL	ARCA, Alien RFID Custom Application software	ea	\$220.55
ALX-407	Antenna Mounting Bracket (for ALR-9611-CR and ALR-8610-L, NOT ALR-8611-C)	ea	\$17.73
ALX-408	Antenna Extension Cable - 3 meters (10 feet). Connects to Alien readers and antennas using reverse TNC connectors	ea	\$50.98
ALX-409-1	Heat Sink Bracket for ALR-9900	ea	\$35.47
ALX-409-2	Mounting Bracket set for ALR-9900	ea	\$13.30
ALX-414-1	Power supply kit for all ALR-9800, 9900 and 8800 readers except the ALR-9800-CH2. (Code XP)	ea	\$70.93

MFR PART NO	PRODUCT NAME AND DESCRIPTION	UOI	NEW GSA PRICE W/IFF
ALX-414-2	Power supply kit for ALR-9800-CH2. Alternate supply for ALR-9900 readers. (Code CC)	ea	\$68.72
ALX-414-3	Power supply kit for all ALR-9800 and 9900 readers. US AC power cord only (Code XP) Alternate supply for ALR-9900 readers. (Code CC)	ea	\$58.74
ALX-416-1	Power supply for ALR-9650. Includes AC cables for Americas, China, Australia, EU. Excludes LAN cable.	ea	\$54.31
ALX-416-3	Power supply for ALR-9650 with AC cord for Americas. Also includes 6-foot CAT5 LAN cable for connecting to reader.	ea	\$43.22
RFID-101	RFID Now! Academy Training Session. 1-day course, hosted at Alien facility. This is equivalent to day one of RFID-202. No Prerequisites.	ea	\$1,260.71
RFID-101-OFFSITE	RFID Now! - at customer designated site	ea	\$1,188.66
RFID-201	RFID At Work! Academy Training Session. 1-day course, hosted at Alien facility. This is equivalent to day two of RFID-202. RFID-101 is highly recommended as a prerequisite.	ea	\$1,260.71
RFID-202	RFID Now! & RFID At Work! Academy Training Bundle. 2-day course, hosted at Alien facility. This is equivalent to RFID-101 + RFID-201. No Prerequisites.	ea	\$2,143.20
RFID-202-OFFSITE	RFID Now! & RFID At Work! Academy Training Bundle - at customer designated site	ea	\$1,404.79
RFID-301	RFID Optimizing! Training Session (USA) at Alien site. 1-day course, hosted at Alien facility. Recommended in conjunction with RFID-202. Prerequisites RFID 201 or RFID 202	ea	\$1,260.71
RFID-303	RFID Now!, RFID At Work! & RFID Optimizing! Academy Training Bundle. 3-day course, hosted at Alien facility. No Prerequisites	ea	\$2,571.84
RFID-401	RFID Certify! Half-day training session hosted at Alien (USA) facility. Recommended in conjunction with RFID-303. Prerequisite RFID 303	ea	\$428.64

Table 3: RFID REVOLUTION

MFR PART NO.	PRODUCT NAME AND DESCRIPTION	UOI	PRICE
RFIDC1_1-9	RFID Essentials Web-Based Training - Course 1, "Introduction to RFID", 1-9 users per account, per user	ea	\$503.78
RFIDC1_10	RFID Essentials Web-Based Training - Course 1, "Introduction to RFID", 10 to 49 users per account, per user	ea	\$453.40
RFIDC1_50	RFID Essentials Web-Based Training - Course 1, "Introduction to RFID", 50 to 99 users per account, per user	ea	\$403.02
RFIDC1_100	RFID Essentials Web-Based Training - Course 1, "Introduction to RFID", 100 or more users per account, per user	ea	\$352.64

LABOR RATES

The following GSA approved rates are for XIO on- and off-site work for the five base years of the contract period for SIN 617 13.

Labor Category	On-Site Year 1	On-Site Year 2	On-Site Year 3	On-Site Year 4	On-Site Year 5
Administrative Support I	\$23.00	\$23.69	\$24.40	\$25.13	\$25.89
Administrative Support II	\$25.48	\$26.25	\$27.03	\$27.85	\$28.68
Administrative Support III	\$27.15	\$27.96	\$28.80	\$29.67	\$30.56
Administrative Support IV	\$33.79	\$34.81	\$35.85	\$36.93	\$38.03
Administrative Support V	\$42.09	\$43.35	\$44.65	\$45.99	\$47.37
Administrative Support VI	\$50.38	\$51.89	\$53.45	\$55.05	\$56.70
Project Assistant I	\$30.83	\$31.76	\$32.71	\$33.69	\$34.70
Project Assistant II	\$33.92	\$34.93	\$35.98	\$37.06	\$38.17
Project Assistant III	\$37.31	\$38.43	\$39.58	\$40.77	\$41.99
Project Assistant IV	\$41.04	\$42.27	\$42.54	\$44.84	\$46.19
Logistics Consultant I	\$154.55	\$159.18	\$163.96	\$168.88	\$173.94
Logistics Consultant II	\$231.52	\$238.47	\$245.62	\$252.99	\$260.58
Logistics Consultant III	\$339.16	\$349.33	\$359.81	\$370.61	\$381.72
Logistics Technician I	\$30.46	\$31.38	\$32.32	\$33.29	\$34.29
Logistics Technician II	\$37.34	\$38.46	\$39.61	\$40.80	\$42.02
Logistics Technician III	\$41.13	\$42.36	\$43.64	\$44.94	\$46.29
Logistics Technician IV	\$46.06	\$47.45	\$48.87	\$50.34	\$51.85
Logistics Technician V	\$51.00	\$52.53	\$54.10	\$55.73	\$57.40
Logistics Technician VI	\$56.50	\$58.20	\$59.94	\$61.74	\$63.59
Logistics Technician VII	\$62.00	\$63.86	\$65.78	\$67.75	\$69.79
Management Consultant I	\$106.53	\$109.72	\$113.01	\$116.40	\$119.90
Management Consultant II	\$112.62	\$115.99	\$119.47	\$123.06	\$126.75
Management Consultant III	\$118.55	\$122.11	\$125.77	\$129.54	\$133.43
Management Consultant IV	\$133.47	\$137.48	\$141.60	\$145.85	\$150.23
Management Consultant V	\$141.66	\$145.91	\$150.29	\$154.80	\$159.44
Procurement Specialist I	\$57.26	\$58.97	\$60.74	\$62.57	\$64.44
Procurement Specialist II	\$64.90	\$66.85	\$68.85	\$70.92	\$73.05
Procurement Specialist III	\$72.55	\$74.73	\$76.97	\$79.28	\$81.65
Procurement Specialist IV	\$82.92	\$85.41	\$87.97	\$90.61	\$93.33
Procurement Specialist V	\$93.28	\$96.08	\$98.96	\$101.93	\$104.99
Program/Project Manager I	\$77.40	\$79.73	\$82.12	\$84.58	\$87.12
Program/Project Manager II	\$83.43	\$85.94	\$88.51	\$91.17	\$93.90
Program/Project Manager III	\$88.55	\$91.21	\$93.94	\$96.76	\$96.66
Program/Project Manager IV	\$90.97	\$93.70	\$96.51	\$99.41	\$102.39
Program/Project Manager V	\$96.95	\$99.86	\$102.86	\$105.94	\$109.12
RFID Consultant I				\$67.38	\$69.40
RFID Consultant II				\$82.35	\$84.82
RFID Consultant III				\$93.58	\$96.39
RFID Consultant IV				\$119.79	\$123.38
RFID Consultant V				\$131.02	\$134.95
RFID Consultant VI				\$142.25	\$146.52

Labor Category	Off-Site Year 1	Off-Site Year 2	Off-Site Year 3	Off-Site Year 4	Off-Site Year 5
Administrative Support I	\$30.72	\$31.64	\$32.59	\$33.57	\$34.58
Administrative Support II	\$34.04	\$35.06	\$36.11	\$37.19	\$38.31
Administrative Support III	\$36.26	\$37.35	\$38.47	\$39.62	\$40.81
Administrative Support IV	\$45.13	\$46.49	\$47.88	\$49.32	\$50.80
Administrative Support V	\$56.21	\$57.90	\$59.64	\$61.42	\$63.27
Administrative Support VI	\$67.29	\$69.31	\$71.39	\$73.53	\$75.74
Project Assistant I	\$41.18	\$42.42	\$43.69	\$45.00	\$46.35
Project Assistant II	\$45.30	\$46.66	\$48.06	\$49.50	\$50.98
Project Assistant III	\$49.83	\$51.32	\$52.86	\$54.45	\$56.08
Project Assistant IV	\$54.81	\$56.46	\$58.15	\$59.89	\$61.69
Logistics Consultant I	\$206.42	\$212.61	\$218.99	\$225.56	\$232.33
Logistics Consultant II	\$309.23	\$318.51	\$328.06	\$337.90	\$348.04
Logistics Consultant III	\$452.99	\$466.58	\$480.58	\$495.00	\$509.85
Logistics Technician I	\$40.69	\$41.91	\$43.16	\$44.46	\$45.73
Logistics Technician II	\$49.87	\$51.37	\$52.91	\$54.49	\$56.13
Logistics Technician III	\$54.94	\$56.58	\$58.28	\$60.03	\$61.83
Logistics Technician IV	\$61.52	\$63.37	\$65.27	\$67.23	\$69.25
Logistics Technician V	\$68.11	\$70.16	\$72.26	\$74.43	\$76.66
Logistics Technician VI	\$75.46	\$77.73	\$80.06	\$82.46	\$84.94
Logistics Technician VII	\$82.82	\$85.30	\$87.86	\$90.49	\$93.21
Management Consultant I	\$142.28	\$146.55	\$150.95	\$155.47	\$160.14
Management Consultant II	\$150.41	\$154.93	\$159.57	\$164.36	\$169.29
Management Consultant III	\$158.34	\$163.09	\$167.99	\$173.02	\$178.22
Management Consultant IV	\$178.27	\$183.62	\$189.13	\$194.80	\$200.65
Management Consultant V	\$189.21	\$194.88	\$200.73	\$206.75	\$212.95
Procurement Specialist I	\$76.47	\$78.77	\$81.13	\$83.56	\$86.07
Procurement Specialist II	\$86.69	\$89.29	\$91.97	\$94.72	\$97.57
Procurement Specialist III	\$96.90	\$99.81	\$102.80	\$105.88	\$109.06
Procurement Specialist IV	\$110.76	\$114.08	\$117.50	\$121.03	\$124.66
Procurement Specialist V	\$124.59	\$128.33	\$132.18	\$136.15	\$140.23
Program/Project Manager I	\$103.39	\$106.49	\$109.68	\$112.97	\$116.36
Program/Project Manager II	\$111.44	\$114.78	\$118.22	\$121.77	\$125.42
Program/Project Manager III	\$118.27	\$121.82	\$125.48	\$129.24	\$133.12
Program/Project Manager IV	\$121.51	\$125.15	\$128.91	\$132.77	\$136.76
Program/Project Manager V	\$129.49	\$133.38	\$137.38	\$141.50	\$145.75
RFID Consultant I				\$90.00	\$92.70
RFID Consultant II				\$110.00	\$113.30
RFID Consultant III				\$125.00	\$128.75
RFID Consultant IV				\$160.00	\$164.80
RFID Consultant V				\$175.00	\$180.25
RFID Consultant VI				\$190.00	\$195.70

LABOR CATEGORIES AND QUALIFICATIONS

GSA has approved the following XIO labor categories and associated qualifications for RFID and UID-related services for SIN 617 13 under this contract. For each of the categories listed, 6 years of general experience plus a high school diploma or equivalent are considered equivalent to a bachelor's degree. Four years of general experience plus a bachelor's degree are considered equivalent to a master's degree. Four years of general experience plus a master's degree are considered equivalent to a Ph.D.

Administrative Support:

Job Duties: Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, program management support, event planning and administration, office relocation planning, mail services, records, and data input.

- Administrative Support I
- Administrative Support II
- Administrative Support III
- Administrative Support IV
- Administrative Support V
- Administrative Support VI

Job Qualifications:

- Administrative Support I – High school diploma or equivalent
- Administrative Support II – High school diploma or equivalent and 3 years of general experience
- Administrative Support III – High school diploma or equivalent and 5 years of general experience
- Administrative Support IV – High school diploma or equivalent and 7 years of general experience
- Administrative Support V – Bachelor's degree or equivalent and 3 years of general experience
- Administrative Support VI – Bachelor's degree or equivalent and 5 years of general experience

Project Assistant:

Job Duties: Reports to the project lead and provides support work in administrative and operational matters aimed at helping projects advance smoothly, coordinating with project personnel as directed by project manager, and ensuring the highest quality deliverables are provided to the customer.

- Project Assistant I
- Project Assistant II
- Project Assistant III
- Project Assistant IV

Job Qualifications:

- Project Assistant I – Bachelor's degree or equivalent and 2 years of general experience
- Project Assistant II – Bachelor's degree or equivalent and 4 years of general experience
- Project Assistant III – Bachelor's degree or equivalent and 6 years of general experience
- Project Assistant IV – Master's degree or equivalent and 4 years of general experience

Logistics Consultant

Job Duties: Provides expert functional and technical support to top-level management to integrate the best industry practices and reduce risk in implementing new technologies, methods, and processes. This includes expertise in one or more of the following: logistics systems, tools, assessments of existing supply chains, implementation and change strategies, life-cycle impact analyses, facility and location consolidations, and transportation modeling.

- Logistics Consultant I
- Logistics Consultant II
- Logistics Consultant III

Job Qualifications

- Logistics Consultant I – Master's degree or equivalent and 6 years of general experience
- Logistics Consultant II – Master's degree or equivalent and 10 years of general experience
- Logistics Consultant III – Doctorate degree or equivalent and 12 years of general experience

Logistics Technician

Job Duties: Works under supervision to perform a variety of logistics functions which are broad in nature and include warehousing, packaging, shipping, and maintaining, repairing, and operating facilities and/or equipment.

- Logistics Technician I
- Logistics Technician II
- Logistics Technician III
- Logistics Technician IV
- Logistics Technician V
- Logistics Technician VI
- Logistics Technician VII

Job Qualifications:

- Logistics Technician I – High school diploma or equivalent
- Logistics Technician II – High school diploma or equivalent and 2 years of general experience
- Logistics Technician III – High school diploma or equivalent and 4 years of general experience
- Logistics Technician IV – High school diploma or equivalent and 6 years of general experience
- Logistics Technician V – Bachelor's degree or equivalent and 2 years of general experience
- Logistics Technician VI – Bachelor's degree or equivalent and 4 years of general experience
- Logistics Technician VII – Bachelor's degree or equivalent and 6 years of general experience

Management Consultant

Job Duties: Performs a variety of logistics engineering tasks concerned with the design, implementation, operations, and performance of logistics functions, including supply chain, acquisition, distribution, and transportation. Supervises team of logisticians through project completion.

- Management Consultant I
- Management Consultant II
- Management Consultant III
- Management Consultant IV
- Management Consultant V

Job Qualifications:

- Management Consultant I – Bachelor's degree of equivalent and 4 years of general experience
- Management Consultant II – Bachelor's degree of equivalent and 6 years of general experience
- Management Consultant III – Bachelor's degree of equivalent and 8 years of general experience
- Management Consultant IV – Master's degree or equivalent and 10 years of general experience
- Management Consultant V – Master's degree or equivalent and 12 years of general experience

Procurement Specialist

Job Duties: Includes efforts involved in buying goods and services. Receives requests for purchase of parts or repair of materiel. Locates sources of supplies, requests quotes from vendors, evaluates bids, and selects the most qualified source. Issues purchase orders, tracks status, and expedites orders according to customer requirements. Communications with customers are in person, electronically, or by telephone. Automated and Internet-based systems are used for most functions.

- Procurement Specialist I
- Procurement Specialist II
- Procurement Specialist III
- Procurement Specialist IV
- Procurement Specialist V

Job Qualifications

- Procurement Specialist I – High school diploma or equivalent
- Procurement Specialist II – High school diploma or equivalent and 4 years of general experience
- Procurement Specialist III – Bachelor's degree or equivalent and 4 years of general experience
- Procurement Specialist IV – Bachelor's degree or equivalent and 6 years of general experience
- Procurement Specialist V – Bachelor's degree or equivalent and 8 years of general experience

Program/Project Manager

Job Duties: Manages project operations. Ensures project schedules are met. Ensures system resources are used effectively. Responsible for overall management of the specific task order(s).

- Program/Project Manager I
- Program/Project Manager II
- Program/Project Manager III
- Program/Project Manager IV
- Program/Project Manager V

Job Qualifications:

- Program/Project Manager I – Bachelor's degree or equivalent and 6 years of general experience
- Program/Project Manager II – Bachelor's degree or equivalent and 8 years of general experience
- Program/Project Manager III – Bachelor's degree or equivalent and 10 years of general experience
- Program/Project Manager IV – Bachelor's degree or equivalent and 12 years of general experience
- Program/Project Manager V – Master's degree or equivalent and 12 years of general experience

RFID Consultant

Job Duties: Participates in the implementation of RFID technology. Activities may include: hardware procurement, installation and configuration; software development and configuration; system engineering; system architecture; physical infrastructure installation; system interfacing; testing; conducting site surveys; data analysis; developing/capturing metrics; reporting; documentation; and training.

- RFID Consultant I
- RFID Consultant II
- RFID Consultant III
- RFID Consultant IV
- RFID Consultant V
- RFID Consultant VI

Job Qualifications:

- RFID Consultant I – Bachelor's degree or equivalent and 2 years of general experience
- RFID Consultant II – Bachelor's degree or equivalent and 4 years of general experience
- RFID Consultant III – Bachelor's degree or equivalent and 6 years of general experience
- RFID Consultant IV – Bachelor's degree or equivalent and 8 years of general experience
- RFID Consultant V – Master's degree or equivalent and 7 years of general experience
- RFID Consultant VI – Master's degree or equivalent and 10 years of general experience

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