



XIO Strategies, Inc

News Release

On the web: www.xiostrategies.com/news.html

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McLean, VA - July 13, 2004 – Mary Ann Wagner, president and founder of XIO Strategies, Inc., announced today the dual award of an Information Technology Schedule (“Schedule 70”) and a Logistics Worldwide (LogWorld) Schedule by the U.S. Government Services Administration (GSA), effective July 2 and 13, respectively. The schedules grant XIO Strategies, a woman-owned strategic consulting firm, located in McLean, VA, license to do business with the federal government and its agencies.

Also known as Multiple Award Schedules or Federal Supply Schedules, GSA Schedules give contracting officers a streamlined way to procure products and services by establishing company rates and services. The acquisition of the LogWorld Schedule authorizes XIO to offer services in supply and value chain management, acquisition logistics, distribution and transportation logistics, and deployment logistics. In addition to these services, XIO has also been licensed to offer professional services in IT, notably consulting and analysis. The award process involves a careful review of company finances, corporate and personnel experience, client history, and current and projected business infrastructure. The schedules may be accessed online at *GSA Advantage!* <www.gsaadvantage.gov>.

Though only two years old, XIO has extensive experience working with the Department of Defense and a variety of government agencies. XIO is currently contracted on projects for both government and commercial clients, including the Surface Deployment and Distribution Command (SDDC), Office of the Under Secretary of Defense Logistics and Material Readiness (OSD L&MR), and Integic, Inc. As a woman-owned small business, XIO offers consulting services in strategy design and development, supply chain management, change management, communications strategies, and program and project management.