



XIO Strategies, Inc

News Release

On the web: www.xiostrategies.com/news.html

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McLean, VA — January 5, 2006 — Mary Ann Wagner, president and founder of XIO Strategies, Inc., announced today the award of a Shipping, Packaging, and Packing Supplies Schedule by the U.S. Government Services Administration (GSA), effective January 6, 2006 – January 6, 2011. The schedule grants XIO Strategies, a Virginia-based, certified woman-owned small business, license to provide Radio Frequency Identification (RFID) and Unique Identification (UID) consulting and support services to the Federal Government Agencies.

Also known as Multiple Award Schedules or Federal Supply Schedules, GSA Schedules provide contracting officers with a streamlined method of procuring products and services by establishing company rates and types of support. The acquisition of this schedule authorizes XIO to offer RFID and UID services for a variety of applications, including supply chain management, logistics, and anti-counterfeiting, to improve inventory management and reduce operating costs. The award process involves a careful review of company finances, corporate and personnel experience, client history, and current and projected business infrastructure. The schedule may be accessed online at *GSA Advantage!* <www.gsaadvantage.gov>.

XIO has extensive experience working with RFID and UID technologies. XIO is currently contracted on projects for the Department of Defense to provide change management support for the RFID initiative and education and training for the UID Program Office. Additionally, XIO supports foremost RFID manufacturers, such as Alien Technologies, by providing RFID technology training and outreach.

XIO offers consulting services in supply chain management, change management, communications strategies, strategy design and development, technology implementation and support, program and project management, and marketing and sales communications. For more information, please visit us on the Web at www.xiostrategies.com.