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For more information: Contact
Catherine Thomas at (571) 722-1906

XIO Expands Product Offering Under GSA Schedule

To meet market demand, company is now able to bundle RFID hardware and software with its supply chain consulting services

MAY 21, 2009 – Vienna, Virginia – XIO Strategies, Inc., a supply chain management and communications consulting firm, announced that it has expanded its product and service offering through the U.S. General Services Administration (GSA) Schedule 81 IB for Shipping, Packaging, and Packing Supplies. As a vendor under this GSA Schedule, XIO provides Radio Frequency Identification (RFID) and Item Unique Identification (IUID) services to its government clients.

"A key element of XIO's approach to the industry is to understand all available and emerging technologies within the marketplace. To that end, we partner with select vendors to make their products available through our GSA schedule, enabling an easier buying process when these vendors' products and services will add either strategic or financial value to the customer's deployment project", explained XIO Strategies President and CEO Mary Ann Wagner. "But XIO does not limit its solutions only to those vendors under the schedule—we strive to find the best solution for our client and determine the appropriate technology and vendors to make that happen."

Currently, XIO offers products and services from Alien Technology, a leading provider of passive RFID hardware including tags and readers, and GlobeRanger Corporation, a RFID software and solutions company whose edgeware supports mobility and data collection. As XIO customers express interest in new capabilities available in the commercial market, the company will expand its portfolio of partners through the GSA Schedule.

About XIO Strategies, Inc: XIO Strategies, a Vienna Virginia-based woman-owned business, specializes in end-to-end supply chain management and communications consulting services to government, military and commercial organizations. XIO works with its customers to improve business processes, manage technology deployment, conduct research and training, and create marketing and communications programs during periods of change. For more information, visit www.xiostrategies.com.

To learn more about XIO's available contract vehicles, including Schedule 81 IB, visit: <http://www.xiostrategies.com/contracts.html>.

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